

ASTRALINE

MAKING THE MOVE TO DIGITAL SIMPLE

SUPPORTING ORGANISATIONS NATIONWIDE AS THEY PREPARE FOR THE ANALOGUE TO DIGITAL SWITCH



Digitally enabled alarm receiving centre with a 20 year history



Certified against the highest industry standard and alarm protocols



Part of Johnnie Johnson Housing



Being supplier independent allows us to pick only the best in the market

The move to digital can be daunting for any organisation. You may be well on your way, but if you still find yourself asking the following questions...

1. Is this relevant to us?
2. What is involved?
3. How much will this cost?
4. What are the risks?
5. How can this benefit both our business and customers?

We will be able to help you...

HOW WILL WE WORK?

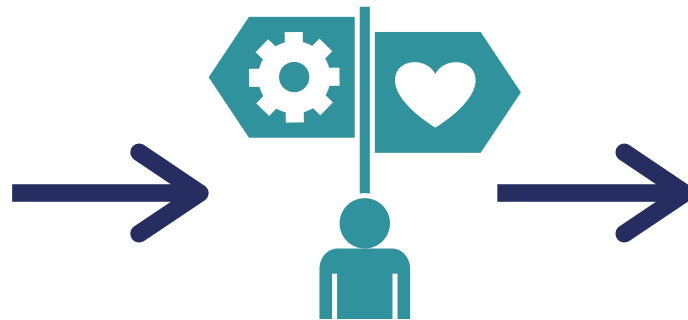
SETTING YOU UP FOR SUCCESS

WE UNDERSTAND THAT ORGANISATIONS WILL BE AT DIFFERENT STAGES OF THEIR DIGITAL JOURNEY.

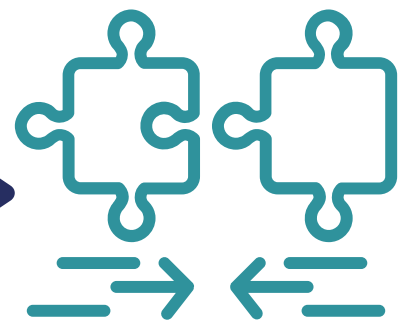
OUR THREE STAGE PROCESS IS SIMPLE AND PROVIDES YOU WITH A PATHWAY TO CONTINUE YOUR JOURNEY WITH SUPPORT FROM US.



EDUCATION



ADVICE AND GUIDANCE



COLLABORATION & IMPLEMENTATION

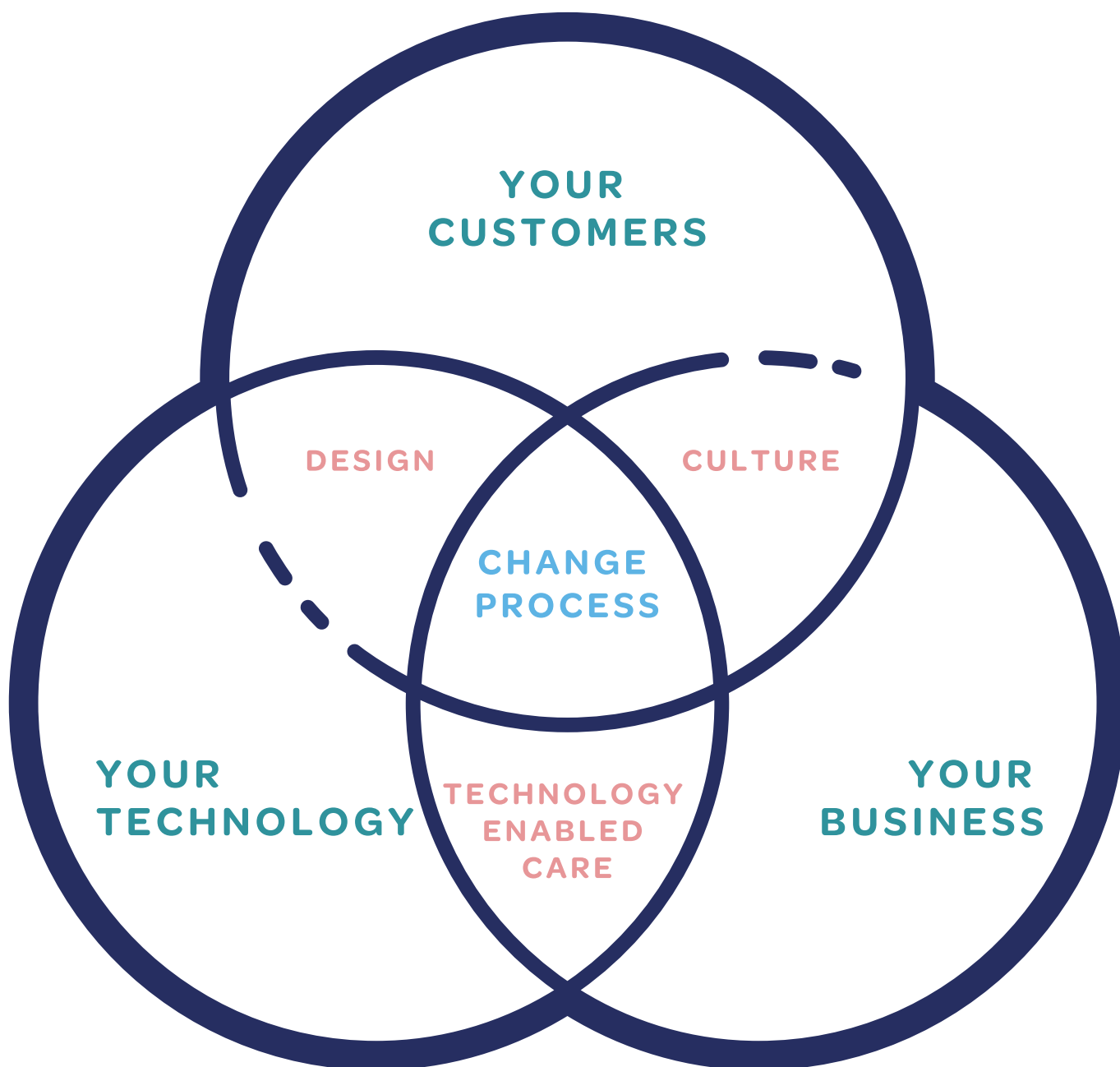
WE ARE ALREADY ON THE MOVE WITH PARTNERS INCLUDING



HOW CAN WE HELP?

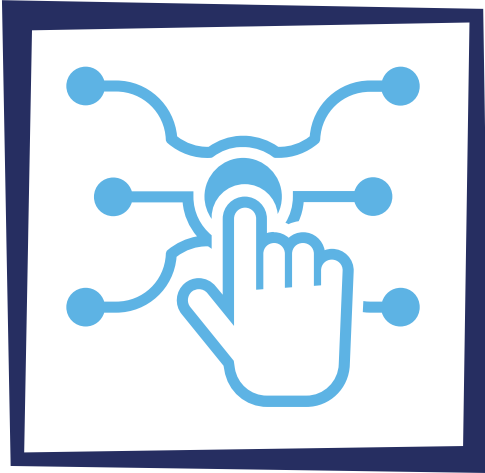
GIVING YOU A PROCESS FOR CHANGE

The process we will take you through will help you answer those all important questions and support you in implementing a solution that's right for you, your business and your customers.



HOW COULD IT HELP?

DESIGN AND INNOVATE TOGETHER



YOUR TECHNOLOGY

- Understand where are you now
- Review your options for connectivity
- Understand the device options available
- Understand your asset retention and replacement needs
- Review contractor position and requirements



YOUR CUSTOMERS

- Develop your communications and engagement strategy
- Assess your current customer data
- Embed a robust customer approach to design, build and test



YOUR BUSINESS

- Determine the business impact and objectives
- Set up measures for success
- Develop your communications, training and engagement strategy
- Redefine your existing risk matrix
- Structured approach to budgets - investment versus maintenance

HOW COULD IT HELP?

DESIGN AND INNOVATE TOGETHER



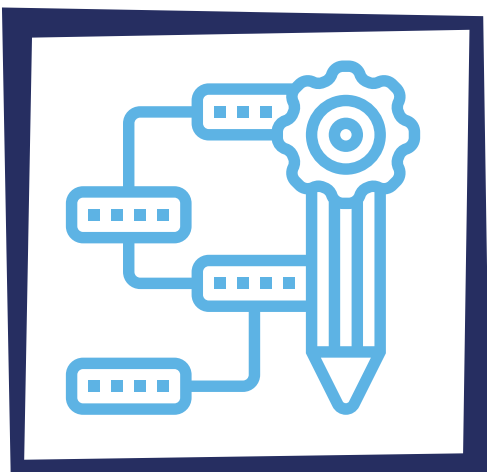
CULTURE

- Help identify key stakeholders
- Support with your risk assessment and mitigation
- Increase knowledge and confidence



TECHNOLOGY ENABLED CARE

- Scope what you need right now and what you may want in the future
- Assist with supplier engagement
- Facilitate development and testing



DESIGN

- Create a plan which ensures you are ready now, but also fit for the future
- Support you through implementation
- Deliver customer workshops to understand their needs and assess the gaps
- Support approach to asset development and replacement

WHY CHOOSE US?

A PARTNERSHIP FOR LIVING

We work as part of the TSA Special Interest Group



Working collectively on the best approach provided added assurance and reduced risk



Quality • Safety • Innovation

We have built strong relationships with communications providers



We understand their direction and vision



We champion views and interests from across the sector as the move to digital progresses

We have a robust approach to product testing



We identify and test the best and latest Technology Enabled Care



We are experienced in delivering 'Proof of Concept' trials

We keep you informed every step of the way



We become an extension of your team to help guide you and your organisation as you make the move to digital



Astraline are able to demonstrate knowledge and expertise in not only providing a robust, innovative service that is certified to the 'Quality Standards Framework', but also in providing clear, independent advice to housing organisations to help steer a path through the analogue to digital transition.

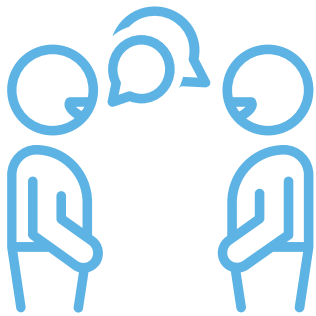
Nathan Downing, TSA – Head of Advisory Services

GETTING STARTED

SUPPORTING YOU TO MAKE THE MOVE

OUR TEAM ARE HERE TO SUPPORT YOU, GET IN TOUCH TO SEE HOW WE WILL BE ABLE TO SUPPORT YOU AND YOUR TEAM

1



Talk

Let us take the time to understand where you are and how we could support you

2



Share

We will build relationships with your team, sharing our knowledge and lessons learnt

3



Plan

We will formulate a bespoke plan for you and your organisation with flexible support from Astraline

FOLLOW US FOR OUR LATEST EVENTS AND UPDATES



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a partnership for living

